



FOR IMMEDIATE RELEASE

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THE WILSON AGENCY, LLC AND FINANCIAL RESOURCES, INC.

MERGE RETIREMENT PLAN PRACTICES

We are pleased to announce the integration of Financial Resources' retirement plan practice with that of The Wilson Agency's. As retirement planning becomes more complex and proposed regulations increase compliance requirements, the combined economies of scale are critical to keeping costs under control without compromising quality.

We are compelled to join resources to deliver on our promises of a client-centric service model, retaining the value-added services clients have come to expect and always doing our best for our clients. The combined practice allows us to invest more in our systems and talent to continue delivering cost-effective, high-quality advice to our existing and future clients.

Sabrina Peterson, as Manager of Financial Resources' retirement plan practice will assume responsibility for the combined practice. Supported by Lon Wilson and the entire benefits staff at the Wilson Agency, Sabrina has the expertise and experience to ensure client expectations are met. Ken Martinson and Cathie Straub will continue to provide their valuable consulting support to the combined practice and transitional support to retirement plan clients. We expect the only change clients will experience is an increased satisfaction of the information and services received.

The synergism that this strategic integration creates will allow us to bring the best expertise and high touch service to Plan Sponsors of, and participants in, Retirement Plans. As the future of saving for retirement rests in defined contribution plans, the combined benefits expertise and financial expertise the Wilson Agency and Financial Resources bring to this market will make it the premier Retirement Plan consulting practice in the State.

The integration of these two well respected practices will also retain the legacy and heritage of the two firms and allow the delivery of the highest quality service to continue uninterrupted. Financial

Resources, Inc. was founded by Ken Martinson and Don Wilson, also co-founder of The Wilson Agency, LLC, more than 25 years ago. The two firms have maintained a consultative relationship ever since.

We are excited about the future of the retirement plan business and are thrilled to have made this combination a reality for our clients.

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